

FALL RECRUITMENT 2021

BLACKHAWK AREA COUNCIL BOY SCOUTS OF AMERICA

JOIN SCOUTING NIGHT GUIDEBOOK AND PRESENTATION SCRIPT

(FOR UNIT LEADERS, COMMITTEE CHAIRS, COMMISSIONERS, AND
MEMBERSHIP COMMITTEES)

This guide and other recruitment information can be found in the membership
locker room at www.blackhawkscouting.org.

Welcome to Join Scouting Night!

Join Scouting Night Meetings will take place in schools and other locations throughout the Council's territory where boys and girls (K - 5th grade) will be given the opportunity to join Scouting. At this meeting, parents will complete youth membership applications and pay appropriate fees.

This meeting will be conducted by a designated leader or District Professional. Applications and money should be submitted to the District Professional or Scout Service Center within 24 hours of the sign-up event.

Den Organizational Meetings should be conducted no later than one week after the Join Scouting Night Meeting. It is at this meeting where dens are formed and Den and Pack leadership will be recruited. Before conducting Den Organizational Meetings, existing Pack leaders should access their applications to identify potential good leaders, examine how many new boys and girls have joined the pack, and determine how many new leaders will be needed.

The agenda and script in this guidebook provide a road map to conduct the Join Scouting Night meeting.

Thank you for your efforts. You are making a significant, positive impact on the lives of the young people of Northern IL, Southern WI, and their families.

Good Luck and Good Scouting!!!

Dan Hawkins, Vice President - Membership

JOIN SCOUTING NIGHT MATERIAL NEEDS LIST

COUNCIL PROVIDES:

1. Join Scouting Night Guidebook
2. Attendance Sheets (to be turned in to District Professional)
3. Youth and Adult Applications (to be turned in to District Professional)
4. Scout Shop Flyers
5. Training Flyers
6. Family Camp Information Sheet
7. Table Tents
8. Report Envelope
9. Den Organization Meeting Guidebook

UNIT PROVIDES :

1. 25 Pens
2. Calculator (for Registrar)
3. Masking Tape
4. Coins and Currency (to make change)
5. Materials for the Gathering Time activity
6. Name and phone number of key building contact to let them in the building.
7. Pack Information Sheet with current pack information
8. Assign at least 2 leaders to be at the recruitment night.

The Registrar is the designated leader to accept applications and membership fees.

JOIN SCOUTING NIGHT AGENDA (for 6:30 sign up)

Before sign-up Bring copies of the Pack Information Sheet to distribute to the parent of each new Scout.

5:30 P.M. Arrive at School to set up

6:00 P.M. Complete set up of room

See that Scouts are in place to open doors and direct the parents to the meeting room.

As Families Arrive:

Greet them

Ask them to sign the attendance sheet

Distribute pens

Begin gathering time activity

6:30 P.M. Introduce yourself and other leaders and welcome everyone

Have Scouts conduct opening ceremony

Distribute applications and copies of the Pack Information Sheet

Follow script

Have parents complete applications and submit them to the Registrar with fees.

Inform parents of next week's meeting time and place.

6:55 P.M. Clean Up

Registrar takes applications, fees, and attendance sheets to District report center or coordinate with District Professional.

JOIN SCOUTING NIGHT SCRIPT

- “Welcome to Join Scouting Night!!! We’re glad you’re here”
- “My name is _____, and I’m going to be the presenter for tonight’s meeting.”
- “At this time I would ask you to stand for the Pledge of Allegiance.”

(Scouts conduct opening ceremony)

- “How many of you here tonight have ever been involved with Scouting?

(See a show of hands and remember who they are.)
- “That’s great! For those of you who are new to Cub Scouting, let me take a few moments to tell you what it’s all about.”
- “Cub Scouting is part of the Boy Scouts of America. It has several benefits.

Among them are:

Character Building, Citizenship Training, Its Family Oriented, It’s for boys and girls in Grades K through 5, and....above all...IT’S F U N!!!

- “What do parents want out of Cub Scouting?”
 - “to bring the family together”
 - “to see their kids develop”
 - “to help their kids master new skills”
 - “And, they want their kids to be **HAPPY!**”
- “Cub Scout Den and Pack meetings and the advancement program accomplish all of these goals.”

- “Of course, what the kids want is simple. They want FUN!” Of course, we will have lots and lots of fun!
- “It’s now time to fill out and turn in your Cub Scout Applications.”
- “The yearly fees for Scouting are \$72.00 to register and \$12.00 for Scout Life Magazine. There is also a 1-time new Scout joining fee of \$25.00”
- “We follow the Boy Scouts of America budget plan, therefore, tonight will be the only time you will have to pay the registration fee.” Fees are prorated starting with this month.”
- “If you are paying by check, you can make the check out to Blackhawk Area Council.”
- “After you have filled out your application, take it to _____ who will review your application with you and collect the fees.”
- “As soon as you have turned in your paperwork and have made note of the date, time, and place of our next meeting, you are free to leave.”
- “REMEMBER TO ATTEND NEXT WEEK’S MEETING ON _____, AT _____ PM.
- “Thank you for coming tonight and we look forward to seeing you at next week’s meeting.”